projection

Preferred Audio Visual Services

Projection is the official In-House Audio Visual, Production Management, and Computer Services provider for the Walter E. Washington Convention Center.

Since 2003, Projection's strategic partnership with the Walter E. Washington Convention Center (WEWCC) positions us to provide our customers with superior services. Our experienced staff and our extensive inventory of state-of-the-art Audio Visual equipment translate into successful meetings and events for our customers.

Projection has fifty years of experience providing cutting edge presentation management solutions for conventions, meetings, and professional events.

Projection In-House Benefits

- Projection is the exclusive operator of the In-House audio systems and recording suites at the Walter E. Washington Convention Center Our company provides a single vendor solution for meeting room audio, eliminating the inconvenience of placing unsightly speaker systems in every meeting room.
- Projection is a single stop for all Audio Visual planning, equipment, and staffing resources for conventions of any scope and size.
- Instant communication: As part of the In-House team, Projection is equipped with smart-phones and two-way radios to remain in constant communication with key facility staff 24/7 throughout your event.
- Instant authorization: Our team of dedicated Full-Time management staff are always on site during your event. We are available for immediate consultation and authorization in emergency situations.
- Projection is an extension of the convention facility staff. We work closely with your event manager to ensure rooms are set properly and on-time. When available, Projection can set meeting room and event spaces without additional room rentals ahead of time.
- When you choose Projection, no valuable meeting space has to be rented and used for storage.
- Projection maintains a large inventory of Audio Visual equipment on site located in key areas around the facility. There is no need to pay for equipment shipping, trucking, loading dock use, security fees, and Teamster labor to move Audio Visual equipment.
- Projection has a talented team of event engineers and technicians who know the facility and building policies. Do away with expensive travel, per-diem, parking, and hotel expenses for Audio Visual staff.
- Projection coordinates lighting and rigging services directly with GLP Productions, the exclusive provider of rigging and IATSE union labor with-in the convention center. This creates a complete one-stop shop for all event production services.

For fifty years, event planners and producers have trusted Projection for complete management of their events, creating memorable and engaging experiences. Whether it is a 10,000 seat general session or private sales meeting, our team offers talent, flawless execution and cutting edge technologies to ensure a meeting that will captivate your audience.

Projection In-House Services

- Audio equipment rentals, microphones, media players, mixers

- Simultaneous interpretation booths and services
- Virtual / Hybrid event production services
- Teleconferencing
- Video equipment rentals
- Projection equipment, data displays, High Definition
- Wide-screen video presentation formats
- Plasma, LCD, & LED video monitor rentals
- LED wall rentals
- Exhibitor / Tradeshow audio visual equipment ProjectionNet - (Projection's own presentation management system) Digital signage: daily room listings, message centers, and static lists of speakers Live broadcasts for video conferencing, webinars, livestreams Presentation capture and recording

- Overflow meeting video & audio streaming
- Teleprompter equipment and services
- Closed Captioning / TTY services
- Computers, Printers, Copiers, and office networking
- Custom set rentals, modular sets, podium rentals
- Creative stage set & lighting design
- General session / Keynote production
- CAD floor plans, lighting / rigging plots, and full color 3D renderings
- Graphic design, video production, 2D / 3D animation
- Presentation design Power Point, Keynote, and Prezi
- Audience response systems
- Wayfinding / Beacon technology rentals

Contact Projection for an Audio Visual proposal for your upcoming event. Reach us by phone at 202-249-3711 or by email at wccadmin@projection.com



Concert sound – external sound and PA systems for 10 to 10,000 attendees Audio recording for events and meeting rooms - Media / digital distribution

- Camera, IMAG, video recording, editing, pre / post production Virtual Reality (VR) / Augmented Reality (AR) system rentals

Stage lighting, decor lighting, Intelligent lighting, LED lighting equipment



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Virtual Meetings & Events

Projection delivers tools that enable conference planners to reach attendees throughout the event facility and to deliver meeting content anywhere. We provide expert production planning & presentation management that support an array of live and remote event plans.

Hybrid / Virtual Services

- Remote presentation management with using our ProjectionNet service.
- Help desk provides personalized support for presenters.
- Virtual event platform software content management.
- Graphics creation for dynamic general session presentations.
- Presentation studios for live, in-person programming.
- Content capture and overflow throughout the event facility.
- Livestream tools to reach audiences of any size, anywhere.
- Technical management of studio and remote presentations.





Presentation Management

ProjectionNet is our networked presentation management system that supports any number of presentations. We organize all presentation submissions prior to the event as well as provide on-site speaker ready room services during the event. ProjectionNet sends presentations seamlessly to meeting rooms at the scheduled session time.

- Secure, online submissions of presentation files.
- Ability to upload multiple files for different presentations.
- Dynamic database that keeps up with session rooms and time changes. •
- Preview stations on event for slide review, and changes.
- Technical assistance to convert, edit, or reformat presentations. •
- Secure IT network moves presentations to rooms electronically.



System Features

projection **Presentation Capture**

Projection's presentation capture systems provide a simple and scalable solution to help organize content for on-demand viewing. Capture systems enable the sharing of presentations, easy to edit files, and fast delivery of meeting content.

Capture Technology

Projection's presentation capture systems can record live presentations that can be shared to virtual platforms for on-demand viewing or archived. We can support a single meeting room or dozens of concurrent recording in dozens of concurrent presentations at once.

Simultaneous Overflow

Simultaneous Overflow transmits programming from one meeting space to additional meeting spaces. Whenever a room exceeds seating capacity, our system can instantly send audio and video where it is needed.

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E-Posters offer a technological advancement over printed posters, allowing presenters to display interactive presentations using audio and visual media. On-demand viewing and preset viewing schedules greatly enables poster sessions to command less valuable space on the show floor.

- Secure, online submissions of presentation files.
- Ability to monetize using sponsorship and advertising.
- Cost effective solution for poster presenters by eliminating printing.
- Provides real time reporting and feedback to organization.
- Simple and effective way to archive all poster content from a meeting.



E-Posters

Advantages

projection **Digital Signage**

Projection offers dynamic digital signage tools using LED technology instead of printed materials. We supply all sizes of television style monitors and larger LED Walls to suit your event branding, sponsorship, & informational goals.

Meeting Room Signage

Meeting room digital signage provide up to the minute room session information. LED monitors placed outside the meeting room can display a daily schedules, inform attendees about seating capacity, and direct guests to overflow sessions.

LED Walls

Large format LED Walls are an attracive focal point in high visibility areas of an event. LED Walls can be used for branding opportunities, sponsorship, social interaction, overflow, visual art, as well as current event information.

Audience Engagement

Projection offers several audience interaction solutions that enables audience engagement and collaboration in a presentation environment.

- Polling We can supply handheld polling devices or use online services such as reporting and statistics from your audience.
- Q&A



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Interactive Tools

Poll Everywhere or Slide.do. These solutions offer real time

Simple tools like in-room Catchboxes allow audience members to throw a Q&A mic around the room from their seats. Crowd Mics enable attendees phones to microphones that are heard in the room.

• Feeds Enable attendees to comment and engage speakers in real time using social media platforms like Twitter - sharing live feeds on screen.

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Walter E. Washington Convention Center



2023 Rental Price Schedule

In-House Audio Visual Services

Video Projection Equipment

Projector Support Packages

| LCD Support Package Includes projector stand, power strip, extension cord, HDMI cabling | \$105 |
|--|--------|
| Projection Assist - Cart, Cables, Tripod Screen | \$170 |
| Projection Assist - Cart, Cables, 10'-16' 16:9 Fastfold Screen | .\$755 |

Projectors

| LCD Projector - 4,500 Lumen HD | \$550 |
|---------------------------------------|---------------|
| LCD Projector - 5,000 Lumen HD | \$850 |
| LCD Projector - 7,000 Lumen HD | \$1050 |
| LCD Projector - 10,000 Lumen HD | \$1850 |
| DLP Projector - 12,000 Lumen HD | \$2450 |
| DLP Projector - 14,000 Lumen HD | \$2850 |
| Projector Lens | \$230 - \$555 |
| Projector Rigging / Stacking Hardware | |
| | |

Projector Stands

| 56" Safelock Stand | \$40 |
|------------------------------|------|
| 34" - 54" AV Cart with Skirt | \$40 |

Video Equipment

Video / Computer Monitors

| 21.5" HD LCD Flat Panel Monitor 32" HD LED Flat Panel TV / Monitor | |
|---|--------|
| 46" HD LED Flat Panel TV / Monitor | |
| 55" HD LED Flat Panel TV / Monitor | \$655 |
| 65" HD LED Flat Panel TV / Monitor | \$855 |
| 70" HD LED Flat Panel TV / Monitor | \$1055 |
| 80" HD LED Flat Panel TV / Monitor | \$1255 |
| 46" HD LED Flat Panel Touchscreen Monitor | \$880 |
| 55" HD LED Flat Panel Touchscreen Monitor | \$1080 |
| * Monitor rentals include a floor or table stand. | |
| * Monitor rentals 32"+ include built-in speakers. | |

Video Scaling / Switching

| HDMI Switcher (1 x 4) | \$80 |
|---------------------------------------|------|
| Barco Folsom PDS-902 Digital Switcher | |
| Analog Way QuickVu | |
| Panasonic HS410 HD Switcher | |
| Analog Way Presentation System | CALL |
| Christie Spyder Presentation System | CALL |
| Barco E2 / S3 Presentation Systems | |
| Dataton Watchout Media Server | |
| | |

Distribution Accessories

| DVI DA | \$130 |
|---------------------------------------|--------|
| HDSDI DA | |
| HDSDI / HDMI Converter | \$130 |
| Fiber Optic Cable - 500' HDSDI (M-M) | \$505 |
| Fiber Optic Cable - 1000' HDSDI (M-M) | \$1005 |

Tripod Projection Screens

| Tripod Screen - 6', 7', 8'\$65 |
|--------------------------------|
|--------------------------------|

Projection Screen Kits (16:9)

| 5'6" x10' Fast Fold Screen | \$355 |
|------------------------------|-------|
| 6'9" x 12' Fastfold Screen | \$455 |
| 7'6" x 13'4" Fastfold Screen | \$555 |
| 9' x 16' Fastfold Screen | \$755 |
| 11'3" x 20' Fastfold Screen | \$955 |
| Larger Screens Size | CALL |

Standard set for Fastfold Screens include a bottom skirt. Full Dress kits are available for the half the cost as the screen.

Video Players & Recorders

| DVD Player / Blu Ray | \$105 |
|--|--------|
| Record Feed / Patch - HDMI / HDSDI | \$130 |
| Macbook Laptop with Playback Pro Player (SD / HD) | \$505 |
| AJA Ki-Pro Hard Disk Recorder (SD / HD) | \$555 |
| AJA Ki-Pro Ultra Hard Disk Recorder (SD / HD / 4K) | \$755 |
| Epiphan Pearl Record System (SD / HD) | \$1155 |
| 1TB Media Hard Drive (sale item) | \$230 |
| | |

Video Camera Systems

| Broadcast HD Camera Package | \$2500 |
|---|--------|
| Includes Camera, CCU, Standard Lens (19x) and Tripod. | |
| PTZ Robotic Camera w/ Controller (4K) | \$2500 |
| PTZ Robotic Camera w/ Controller (HD) | \$1575 |
| 13x Wide Camera Lens | \$750 |
| 42x Long Camera Lens | \$1350 |
| Heavy Duty Fluid Head Camera Dolly | \$130 |
| Spider Pod Camera Riser | \$325 |

Presentation Accessories

| Laser Pointer | \$45 |
|--|-------|
| Presentation Slide Remote | \$90 |
| PerfectCue Remote | \$180 |
| Speaker Timer - Signal Light | \$80 |
| Speaker Timer - Digital Shot Clock | |
| Flipchart with Pad and Markers | |
| Flipchart with Post it Pad and Markers | |

Audio Equipment

Microphones

| Podium Microphone Table / Floor Microphone Slimline Table Microphone with on/off switch | \$55 |
|--|----------------|
| Push to Talk Chairman Microphone Push to Talk Delegate Microphone Push to Talk Power Supply | \$75 |
| Wireless Hand-held Microphone Wireless Lavaliere Microphone Wireless Headset Microphone Shure Axient Digital Wireless Microphone Rack | \$180 \$180 |
| Band / Specialty Mic Packages | CALL |

Audio Equipment

| Direct Box (Computer Audio) Record Feed | |
|--|-------|
| QLAB 4 Audio Cue System with Macbook | |
| 8-Channel Audio DI Rack | |
| 8-Channel Audio DA Rack | \$230 |
| Digital Delay Rack | \$180 |
| Press Patch / Mult Box | \$155 |
| Audio HD Recorder | \$155 |
| Telephone Conference Audio Bridge | \$230 |
| | |

Audio Mixers

| 8-Channel Stereo Audio Mixer | \$105 |
|---------------------------------------|--------|
| 16-Channel Stereo Audio Mixer | \$175 |
| 16-Channel Digital Audio Mixer | \$250 |
| Yamaha QL1 16-Channel Digital Console | \$655 |
| Yamaha QL5 32-Channel Digital Console | \$1255 |
| Yamaha CL5 72-Channel Digital Console | \$1855 |

Speaker Packages

| Mackie 350 / 450 / QSC K10 Powered Speaker w/ stand | \$115 |
|---|-------|
| JBL VRX932 Line Array Speaker Packages | CALL |
| JBL Vertec Line Array System Packages | CALL |

Projection has speaker packages tailored for public address and musical events staged in the ballrooms and exhibition halls.

Communications

| 2-Channel Wired Intercom Base Station | \$155 |
|---|-------|
| 2-Channel Wired Intercom Headset & Beltpack | \$80 |
| 2-Channel Wireless Intercom Package - 5 station | \$855 |

Audio Services

Projection is the exclusive operator of the In-House speaker system.

Computer Equipment

Computers

| PC Laptop Includes 14" Monitor, Current Windows , Current Of PC Desktop | ffice, Wifi, USB Mouse |
|--|---|
| Includes Current Windows , Current Office, Etherne Macbook Pro Laptop Includes Current OS, Current iWork, Current Office | et, Keyboard, Mouse \$280 Day / \$560 Week |
| Custom configurations welcome. Please call for pric Apple IPad Apple IPad Pro | \$205 Day / \$410 Week |

Computer Monitors

| 21.5" LCD Flat Panel Monitor | \$255 / D |
|-------------------------------|-----------|
| HD LCD - 1920x1080 resolution | |

Printers

| Desktop Laser Jet Printer | \$380 / Week |
|--|--------------|
| B&W | |
| Network Color Printer | \$855 / Week |
| Toner replacement is an additional cost. Paper not included. | |

Labor

Audio Visual Technicians

| Set / Strike Labor | \$97.50 / hr |
|--|--------------|
| Audio Visual Floater / Operator | \$97.50/ hr |
| Audio, Video, Lighting Lead Technician | |
| Computer Technician | \$117.50/ hr |
| - | |

Specialty labor is available to suit the technical needs of your event.

Additional Services

Projection can provide a wide range of event production and meeting services.

- Hybrid / Virtual event services
- ProjectionNet Presentation management
- Digital signage
- Presentation capture
- Overflow meeting video & audio streaming
- Audience response systems
- Webcasting / Live broadcast
- Presentaion design PowerPoint & Keynote
- Graphic design & Video production
- CAD / Full color renderings
- Technical direction / General session management
- Simultaneous interpretation booths and services
- Teleprompt services
- Closed captioning / TTY services



Lighting & Scenic Lighting Packages

Projection offers full-service lighting design packages customized for your special event needs through our lighting service partner GLP.

Rental Terms and Conditions

- Payment in full (100%) is required 15 days prior to event load in date.
- Equipment pricing is per day, per room.
- Rental prices do not include, set-up, strike, or operation labor.
- Rental rates are subject to DC sales tax.
- Prices subject to change without notice due to availability and market conditions.

Pipe and Drape

16' Black Velour Pipe and Drape (per foot)... ...\$30 20' Black Velour Pipe and Drape (per foot)......\$35

Scenic Design

Projection offers full-service scenic design and rentals. We can create a unique and attractive stage for your next event with special drapery and set pieces.

Special / Custom Podiums are available.

Peripherals

| 8-Port 1GB Ethernet Switch | \$55/ week |
|-----------------------------|--------------|
| 16-Port 1GB Ethernet Switch | \$80 / week |
| 24-Port 1GB Ethernet Switch | \$105 / week |
| Wireless USB Mouse | \$30 / week |
| USB Mouse / Keyboard | \$85 / week |
| Wireless Mouse / Keyboard | \$165 / week |
| Computer Speakers. | |

Copiers

Projection can supply your next convention office with a copier to suit the needs of your event. We deliver, set up, and network your computers to the copier. Color copiers are also available.

Terms & Conditions

- Half Day / 5 hour minimum labor call.
- Day rate based on a 10 hour / call.
- 1.0x Regular Rate Time: Mon-Fri 6am-6pm.
- 1.5x the regular rate after 10 hours.
- 1.5x the regular rate time: Mon-Fri 6pm-12am, Sat & Sun.
- 2.0x the regular rate time: Mon-Sun 12am-6am.
- 2.0x the regular rate after 15 hours.
- 2.0x the regular rate for Holiday calls.
- Labor is not subject to DC sales tax.
- Labor rates are subject to change.

Request a Proposal

Projection welcomes the opportunity to propose Audio Visual services for you special event, meeting, or conference. You can call Projection for a quote:

Monday through Friday, 8am - 5pm Phone (202) 249-3711.

> Find out more about our event services on the web: www.projection.com

ICW / AFFILIATE MEETING AV ORDER



ICW / AFFILIATE MEETING AV ORDER



Email: wccadmin@projection.com Phone: 202-249-3711 Fax: 866-728-5938

Projection is the official in-house audio visual, computer, and video display supplier. Clients requiring AV equipment not supplied by the host event can request supplement equipment and support by completing this form. Projection is the official in-house audio visual, computer, and video display supplier.

Clients requiring AV equipment not supplied by the host event can request supplement equipment and support by completing this form.

| Computers & Accessories | | | | |
|---|-----|-------------|-------|-------|
| Equipment | Qty | Rental Days | Rate | Total |
| PC Laptop: 14" Display, Current Windows, Current Office, Ethernet, Wifi, USB Mouse, & Cable Lock | | | \$255 | \$ |
| Mac Laptop: 15.4" Display, Current OS, iWork, Current Office, Ethernet, Wifi, USB Mouse, & Cable Lock | | | \$280 | \$ |
| B&W Desktop Printer | | SHOW RATE | \$380 | \$ |
| Projection Equipment | | | | |
| Equipment | Qty | Rental Days | Rate | Total |
| LCD Support Package: Includes projector stand / cart, power strip, extension cord, HDMI Cabling | | | \$105 | \$ |
| Projection Assist - Cart, Cables & Tripod Screen | | | \$170 | \$ |
| | | | | |

| LCD Support Package: Includes projector stand / cart, power strip, extension cord, HDMI Cabling | \$105 | \$ |
|---|--------|----|
| Projection Assist - Cart, Cables & Tripod Screen | \$170 | \$ |
| 4500 Lumen Projector & Tripod Screen Package | \$720 | \$ |
| 5000 Lumen Projector & 6'9"x12' Fast-Fold Screen Package | \$1410 | \$ |
| Laser Pointer | \$45 | \$ |
| Presentation Slide Remote | \$90 | \$ |
| Flipchart with Markers | \$55 | \$ |

| Video Equipment | | | | |
|--|-----|-------------|--------|-------|
| Equipment | Qty | Rental Days | Rate | Total |
| 21.5" HD LCD: 1920 x 1080 Resolution | | | \$255 | \$ |
| 32" HD LED: 1920 x 1080 Resolution - Internal Speakers Please check / circle stand I Table Top 72" Floor Stand | | | \$355 | \$ |
| 46" HD LED: 1920 x 1080 Resolution - Internal Speakers Please check / cirle stand | | | \$455 | \$ |
| 55" HD LED: 1920 x 1080 Resolution - Internal Speakers Please check / circle stand I Table Top 72" Floor Stand | | | \$655 | \$ |
| 70" HD LED: 1920 x 1080 Resolution - Internal Speakers Please check / circle stand Table Top 72" Floor Stand | | | \$1055 | \$ |
| Monitor Floor Stand Shelf | | | \$125 | \$ |
| USB Media Player | | | \$80 | \$ |

| Audio Equipment | | | | | |
|---|--------------------------------|-----|-------------|-------|-------|
| | Equipment | Qty | Rental Days | Rate | Total |
| Wireless Digital Microphone Please check / circle option | Hand Held Lavaliere Headset | | | \$180 | \$ |
| Wired Microphone Please check / circle option | 🗌 Podium 🔲 Table 🔤 Floor / Q&A | | | \$55 | \$ |
| Computer Audio - Direct Box | | | | \$80 | \$ |
| Small Breakout Room Speaker System Includes (2) Powered Speakers on Stands | 1 | | | \$230 | \$ |
| Digital Audio Recorder * requires in-room technician | | | | \$150 | \$ |

* Multiple Microphones may require a mixer / operator. Projection will advise when we receive your request.

* Additional Audio Visual Equipment Available - Please call Projection at 202-249-3711 for a custom proposal.

Email us your RFP: wccadmin@projection.com

| Equipment Rental Subtotal | \$ |
|---------------------------|----|
| Room Name / Number | |

| Totals | | |
|--|----|--|
| 1) Equipment Rental Sub Total: from page 1 | \$ | |
| 2) District of Columbia Sales Tax: 6.0% | \$ | |
| 3) Equipment Set / Strike Labor: 40% of Equipment Total or \$487.50 flat fee - whichever is greater. | | |
| ** Equipment Set / Strike Labor includes Preparation, Delivery, Set-Up, On-Site Assistance, Strike, and Return. ** Meetings requiring in-room operators and Meetings longer than 1-day may require additional float / operation labor. ** Projection will share a proposal for approval before confirming the order request. | \$ | |
| 4) Order Total: | \$ | |
| Order Instructions | | |

| | Customer / Meet |
|-----------------------------|-----------------|
| | |
| Company Name: | |
| Show / Event Name: | |
| Meeting Date(s): | |
| Meeting Start & End Time: | |
| Meeting Room Name / Number: | |
| | |

Audio Visual Equipment must be paid in full for confirmation and delivery.

| Payment Information | | | | |
|---|-------------------|--|--|--|
| Company Name: Billing Address: | | | | |
| Name on Credit Card: | City: State: ZIP: | | | |
| Card Type: VISA MASTERCARD AMEX | Card Number: | | | |
| Authorized Signature: Card Expiration: MM / YY Security Code: | | | | |
| Remit Payment To | | | | |

Projection Walter E. Washington Convention Center 801 Mount Vernon Pl. NW Washington, DC 20001 Phone: 202-249-3711 www.projection.com





Email: wccadmin@projection.com Phone: 202-249-3711

Fax: 866-728-5938

ting Contact Information

| Ordered By: |
|-----------------------------|
| Phone: |
| Email: |
| On-Site Contact Name: |
| On-Site Contact Cell Phone: |
| On-Site Contact Cell Phone: |

Complete this form and return for order confirmation By Email: wccadmin@projection.com By Fax: 866-728-5938

ICW / AFFILIATE MEETING AV ORDER



Email: wccadmin@projection.com Phone: 202-249-3711

Fax: 866-728-5938

Projection is the official in-house audio visual, computer, and video display supplier.

Clients requiring AV equipment not supplied by the host event can request supplement equipment and support by completing this form.

Rental Agreement

All equipment rentals are based on event rates and apply to event days only. Equipment rental prices do not include labor, delivery, electrical services, or removal of equipment from your booth. It is understood and agreed that EXHIBITOR is renting PROJECTION equipment for a specified period of time and is responsible for its safe return. EXHIBITOR hereby agrees to use all rental equipment with reasonable care to prevent excessive wear and tear and / or damage to said property. All rental equipment must be returned to PROJECTION in the same condition as it was in at the time of delivery to EXHIBITOR, reasonable wear and tear excluded. EXHIBITOR will immediately notify PROJECTION of any damage to the rental equipment, and EXHIBITOR hereby agrees to be billed for any damage to, or loss of, rental equipment damaged while in EXHIBITOR's care, custody and / or control. In no event shall EXHIBITOR permit any equipment to be used and/or possessed by other exhibiting parties other than the named EXHIBITOR without prior consent of PROJECTION in each instance.

Cancellation

Cancellation of equipment rental and services must be received 72 hours prior to delivery date to avoid a minimum one-day charge on equipment. If equipment and services have already been provided at the time of cancellation, a handling charge and a minimum one-day charge on equipment will apply.

PLEASE NOTE:

ALL PAYMENT, INCLUDING APPLICABLE TAX, IS DUE AT THE TIME SERVICES ARE ORDERED. PURCHASE ORDERS ARE NOT CONSIDERED PAYMENT.

Payment Terms

Full payment, including any applicable tax, is due at the time services are ordered. All payments must be in U.S. dollars. Orders received without advance payment or after the deadline date will incur additional charges as indicated on the order form. All materials and equipment are on a rental basis for the duration of the event and remain the property of PROJECTION except where specifically identified as a sale. It is the EXHIBITOR'S responsibility to advise our Exhibit Service Personnel of any problem with any order, and to check invoices for accuracy prior to the close of the exhibit. If you are exempt from payment of sales tax, PROJECTION requires you to forward an exemption certificate for the state in which the services are to be used. Resale certificate are not valid unless EXHIBITOR is rebilling these charges to its customers. For International exhibitors, PROJECTION requires 100% prepayment of advance orders, and any orders or services placed at show site must be paid at the show.

These payment terms and conditions shall be governed by and construed in accordance with the LAWS OF THE STATE OF VA. In the event of any dispute between the EXHIBITOR and PROJECTION relative to any loss, damage, or claim, such EXHIBITOR shall not be entitled to and shall not withhold payment, or any partial payment, due to PROJECTION for its services, as an offset against the amount of any alleged loss or damage. Any claims against PROJECTION shall be considered a separate transaction, and shall be resolved on its own merits. PROJECTION reserves the right to charge EXHIBITOR for the difference between the EXHIBITOR's estimate of charges and the actual charges incurred by EXHIBITOR, or for any charges that PROJECTION may be obligated to pay on behalf of EXHIBITOR, including without limitation, any shipping charges.

Unpaid Balances

Should there be any pre-approved unpaid balance after the close of the event, terms will be net, due and payable in Springfield, VA upon receipt of invoice. Effective 30 days after invoice date, any unpaid balance will bear a FINANCE CHARGE at the lesser of the maximum rate allowed by applicable law, or 1.5% per month, which is an ANNUAL PERCENTAGE RATE of 18%, and future orders will be on a prepayment basis only. If any finance charge hereunder exceeds the maximum rate allowed by applicable law, the finance charge shall automatically be reduced to the maximum rate allowed, and any excess finance charge received by PROJECTION shall be either applied to reduce the principal unpaid balance or refunded to the payer.

Agreement

I HAVE READ THE FOLLOWING TERMS AND CONDITIONS

Authorized Signature:

Date:

Company Name:

Room #:

